



BUSINESS NEWS

"Creating a Strong, Sustainable Local Economy"

April 2013

Bainbridge Island Chamber of Commerce

CHAMBER BREAKFAST



at IslandWood

4450 Blakely Ave

Fri. April 5 7:30-9 AM

The Public Is Welcome

U.S Congressman

Derek Kilmer

"The First 100 Days"

Join us at IslandWood, where Congressman Kilmer will give us an update on what has been happening in Washington, D.C. and what is coming up of interest to businesses.

Sign up online, and more info at:

www.bainbridgechamber.com

Please RSVP

GET READY FOR THE GRAND OLD FOURTH OF JULY!

New For This Year – The Ellis-Buxton Most Humorous Parade Entry Award. Win \$1,000!

Start brainstorming now. Parade applications will be available in May

Street Fair Vendor applications are now online at www.bainbridgechamber.com

Volunteers Needed! Contact Mickey Molnaire mickey@bainbridgechamber.com or 206-842-3700

SAVE THE DATE!

Annual Chamber Golf Tournament

**Thursday
Sept. 19**



BUSINESS MEMBERS: SHARE YOUR SUCCESS & EXPERTISE

Bainbridge Island's two previous **SCORE** counselors have retired and Greater Seattle SCORE – "Counselors to America's Small Business" – local branch of the national non-profit resource partner with the US Small Business Administration, is looking for volunteer mentors to replace them. Join more than 13,000 active and retired business executives and entrepreneurs who donate their time and expertise as mentors to assist new and established small businesses in person, by email and by telephone. SCORE also presents business workshops and seminars for a fee. Volunteer training takes place in Seattle. Contact Allie Thompson, 206-553-7321 or greaterseattle@scorevolunteer.org

Accelerate Kitsap offers a similar, more home-grown approach, with a growing group of experienced business and professional people working to help entrepreneurs take their companies to the next level. Developed out of connections made at Bainbridge Business Connection's weekly Friday meetings, the non-profit organization holds regular office hours at OfficeXpats and provides a mentoring program on a sliding scale. Contact them via acceleratekitsap.org.

THE WAYPOINT STILL NEEDS BEACH GLASS

Installation of the glass art feature for the Waypoint is waiting for warmer weather. In the meantime, the artists Diane Bonciolini and Greg Mesmer of Mesolini Glass Studio could use more beach glass. They have plenty of brown and pure white glass, but need any other colors including yellowish-white. The glass needs to be smoothly tumbled – no sharp edges please. Drop your beach glass off at the Chamber office.

VOLUNTEERS NEEDED

The Chamber is looking for volunteer visitor center hosts for our main visitor center and the ferry kiosk.

Old-timers – it's a chance to share your knowledge. Newcomers – it's a fun way to get involved and learn about your new community. Meet people from all over the world and help them have a great time on Bainbridge. Please contact Mickey Molnaire, mickey@bainbridgechamber.com

UPCOMING CHAMBER EVENTS

APRIL AFTER HOURS

Thurs. April 25, 5:30 - 7 PM, hosted by A Kitchen That Works, 9856 NE Torvanger Rd., Bainbridge Island.

Come see the Best L'il Kitchen & Bath Showroom on Bainbridge and take a guided tour of an awarding-winning Built Green home. Handicap parking is available on site, additional parking is available next door at the Port Madison Lutheran Church. Food and beverages will be served. Drop your business card for a chance to win cool door prizes.

BUILDING A SUSTAINABLE ECONOMY LECTURE SERIES (BASE)

Fri, Apr. 12. 5:30-7 p.m. at the Bainbridge Library.



Featuring **Jay Cohen Gilbert**, Co-Founder of B-Corps. Explore how B-Corps' unique legal structure allows businesses to address their impact on people and the planet by operating both for-profit and for-good. Reception to Follow. Free. RSVP at bainbridge-bcorps.eventbrite.com.

BAINBRIDGE BUSINESS CONNECTION

The **BBC** meets weekly on **Friday mornings** at **OfficeXpats**, Upstairs in the Pavilion, 403 Madison Ave N, Bainbridge. More info: 206-780-2177, info@officeexpats.com Fri Agenda: 7:30-8:00 – coffee, visiting, informal networking 8:00-8:30 – Group Discussion (topics announced) 8:30-9:00 – more networking, sharing, visiting

A free event. Info: BBC Blog at www.bainbridgechamber.com.

Also, BBC2 meets **1st Thursdays of the month at 6 PM.**

OFFICEXPATS APRIL WORKSHOPS

Commit to making a difference in your revenues with 5 weeks of BizDev Basics.

Finding new customers and generating more revenue is the #1 objective for "being in business." Fortunately, business development and sales is a learnable skill. Tuesday at noon workshops for April:

- April 2:** Keeping track of sales activity, with Jeff Logan.
- April 9:** "Zen Sales Skills" with Heather Flanagan
- April 16:** Networking to build business, with Ann Whitmore
- April 23:** "Zen Sales Skills" Part II with Heather Flanagan
- April 30:** Think creatively with your sales and marketing plan, with Elaine Jones, Small Business Development Center (SBDC). Learn more and register for this series now! More info: OfficeXpats.com.



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BLOEDEL RESERVE'S PREMIER PLANT SALE

Sat., Apr. 6 10:00 a.m. to 4:00 p.m. Sun, Apr 7, 2013, 10:00 a.m. to 3:00 p.m. at Bloedel Reserve, 7571 Dolphin Drive, Bainbridge. FREE admission to Bloedel Reserve both days.

The sale will feature hard-to-find plants propagated and grown by 13 Northwest growers and by the Bloedel Reserve itself, as well as free lectures by Bloedel Reserve staff and featured growers.

INTEGRATED WELLNESS WELCOMES DR. SEAN MARCELLA

Dr. Julie Rosenblatt is pleased to announce the addition of **Dr. Sean Marcella** to Integrated Wellness Center. Dr. Sean has been a chiropractor for 14 years and has professional knowledge of fusion and joint replacement surgical techniques. Info: 206-842-4219; www.integratedwellness.com.

MCGILL BEST NEW CHEF NOMINATION

Brendan McGill of Hitchcock's has earned *Food & Wine Magazine's* People's Best New Chef nomination. This is a national recognition. See www.foodandwine.com/peoples-best-new-chef/northwest-pacific

A KITCHEN THAT WORKS FEATURED IN WEST SOUND HOME & GARDEN

The design skills of **Molly McCabe** of A Kitchen That Works are featured in a full-color article in the spring issue of *West Sound Home & Garden* magazine documenting the transformation of a humble beach cottage.

SHORT FILMS CELEBRATE THE SMALL BUSINESS ENTREPRENEURS BEHIND THE CHAIN'S HOTELS

Best Western International has adopted a new tagline "Stay with people who care." And part of this campaign is leveraging members' unique stories to further amplify their advertising campaign. **Best Western PLUS Bainbridge Island Suites** was recently selected as one of the Best Western properties to be showcased in a documentary based on their commitment and caring attitude towards their guests, each other and the community. The films are created by Best Western and its partner advertising agency, New York based Gotham, Inc. The documentary tells the inspiring story about Linda Thurrott's team and shines the light on their kindness and authenticity. The film can be viewed on Best Western's Facebook and YouTube pages as well as at www.bestwestern.com/indiefilms.



Kitsap Getaways
VACATION RENTALS

call Sabine 360 - 649 - 3294
visit www.kitsapgetaways.com
e-mail kitsapgetaways@comcast.net

THANK YOU TO OUR RENEWING MEMBERS

Members	Years	Members	Years
Jerry's Auto Rebuild	38	Bainbridge Self Storage	13
Puget Sound Energy	35	Action Now Property Management	12
Bainbridge Gardens	30	Joshua Green Corp	10
Reliable Storage	30	Meadowmeer Golf and Country Club	10
Virginia Mason Bainbridge Island - Winslow Clinic	30	Ed and Maureen Buckley;	
Sterling Bank	24	Buckley and Buckley Real Estate	9
Carney-Cargill, Inc.	22	Eleven Winery	9
Sound Data Systems	22	eBid Systems	9
Jeanette Alexander Graphic Design	21	Interfaith Volunteer Caregivers of BI	9
Cris Ugles Inspection Services, Inc.	20	Eagle Harbor Marina	8
Smallwood Design and Construction	20	Costco Wholesale	8
Bloedel Reserve	20	Gilbert Thomes Jewelry	8
Island Country Inn	20	Indigo Painting	8
Island Center Automotive	19	Pacific Northwest Title and Escrow	8
Mac-N-Jack's Island Service	19	Seattle Children's Bargain Boutique	7
Day Road Animal Hospital	18	Barn Door Productions	7
Sound Reprographics	17	Best Western Plus Bainbridge Island Suites	7
Montessori Country School	17	Metro Market Catering and Café	7
Bainbridge Athletic Club	16	O'Connor Architects, PLLC	7
Diamond Parking	16	Ticewrites	6
Boys and Girls Club of Bainbridge Is.	14	Christian Science Reading Room	5
Hockett and Olsen Automotive & Tire	14	AP Plumbing LLC	5
Clark, Craig - Johansson Clark RE	13	Arsetta, Inc.	5
Carley Construction, Inc.	13	Ty's Custom Stereo Design	5
		Ecsmith Architecture & Consulting	4
		Kelly Muldrow, CCIM - Windermere Commercial Real Estate	3
		Anne Smith, LMFT	3
		U Speak Easy Toastmasters Club	3
		PHC Construction LLC	3
		Foxglove Fiberarts Supply	3
		Perfect Little House Company	3
		Dennis Paige - Sotheby's International Realty	2
		Island Edge Knife Sharpening	2
		In Health Imaging	2
		Wing Point Construction	2
		Braces, Inc.	2
		Pulmonary Respiratory Expert Physicians	2
		Van Vleet, Pamela - Coldwell Banker McKenzie	2
		Amelia Wynn Winery	1
		Administrative Solutions	1
		CertaPro Painters	1
		Martha and Mary AT HOME	1
		Nohbell Corporation	1

NEW MEMBER PROFILES

Bainbridge Health Associates LLP
 123 Bjune Dr SE #111
 Bainbridge Island, WA 98110
 (206) 842-2278
 www.bainbridgehealthassociates.com



Bainbridge Health Associates LLP is a unique healthcare provider on the Island in that it integrates both Allopathic and Complementary options. We are made up of **Audrey Van Voorhis ARNP** of Bainbridge Women's Healthcare, **Christa Hinchcliffe ND** of **Bainbridge Naturopathic Clinic** and **Simon Potter L.Ac** of **The Zhen Jiu Clinic** all working from our offices here in the Seabreeze Building. We also have the additional benefit of having a midwife and massage therapists working from our offices. With our ability to offer a wide range of services including primary care, nutritional advice and pain management from both a Western and Eastern approach, patients enjoy the opportunity to have a "one stop shop" for all their healthcare needs.

NEW MEMBERS

Intentional Table
 Zoe Bartlett
 124 Madrone Lane N Bainbridge Is., WA 98110
 206-842-2665 www.intentionaltable.com
 info@intentionaltable.com
Cooking Instruction

Guest Article

WHY CHOOSE 3D MAMMOGRAPHY?

The American Cancer Society recommends that women 40+ have an annual mammogram. The 3D Mammogram is the physician's latest screening tool in finding breast cancer early. A recent scientific landmark study shows that 3D Mammography is 40% more accurate in detecting cancers than standard digital mammograms (published in Radiology Journal, January 2013). The benefit of finding breast cancer at the earliest possible stage results in easier surgical treatment and the likelihood of not having to undergo chemotherapy.

Because this technology allows more accurate analysis of the breast tissue fewer patients need to be called back for additional diagnostic mammograms or ultrasounds. Comfort wise, in the 3D Mammogram process, the breast is compressed once and pressure from the machine is less intense.

When seeking a center that performs 3D Mammography, most physicians recommend using a facility that specializes in mammography and does many mammograms each day.

– *Manfred Henne, MD Board Certified Radiologist. InHealth Imaging, with offices in Poulsbo, Silverdale and Bainbridge Island, was the first center in the Pacific Northwest to perform 3D Mammograms and is an area leader in mammography.*

- Sand - Ponds - Fill Dirt - Drainage - Driveways - Bulldozing -

House Site Preparation



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GOOD FOR BUSINESS
GOOD FOR THE ENVIRONMENT
GOOD FOR YOU



**Don't
Drip & Drive**



**Fix That
Leak!**

In conjunction with the Vehicle Leaks Education Campaign Hockett & Olsen Automotive (206-842-2484)and our sister store, Benchmark Automotive & Tire in Kingston (360-297-6812) will be offering free drop off of used engine oil, antifreeze, and old automotive or marine batteries for recycling. Call with any questions.

As part of the Leaks program, we are offering a **FREE** leak inspection *and* **10% off** any vehicle leak repairs with a maximum discount of \$50

PRR, Inc., on behalf of the Automotive Service Association (ASA) of Washington and the Vehicle Leaks Advisory Committee, invites you to participate in the Puget Sound Vehicle Leaks Education Campaign scheduled for spring 2013.

Program Background

According to Washington Department of Ecology estimates, every year hundreds of tons of oil and other petroleum-related products make their way to our lakes, rivers, streams, and Puget Sound itself. Most of this toxic pollution comes from small oil motor drips from our cars and trucks. Due to these staggering findings, it is imperative that significant strides be made throughout the region to decrease the amount of automotive fluids entering our local waterways and Puget Sound.

The Stormwater Outreach for Regional Municipalities (STORM) consortium has taken the lead on this issue, selecting 'fixing vehicle leaks' as the Best Management Practice (BMP) for a targeted regional education and behavior change campaign.



For the whole month of April, we are partnering with Olympic Printer Resources to encourage recycling of old ink cartridges. There will be drop off stations at both Hockett & Olsen Automotive and Benchmark Automotive

EXHIBITORS MEET FURURE CUSTOMERS AT 2013 HOME AND BUSINESS EXPO



2013 Vendors:

A Kitchen That Works LLC
 Accelerate Kitsap
 Achtens Quality Roofing
 Acupuncture & Wellness Center
 Air Flo Heating
 Bainbridge Gardens
 Bainbridge Heating and Air
 Bainbridge Island Arts and Humanities Council
 Bainbridge Weight Loss
 Barbi's Bird House
 Bath Fitter
 Budget Blinds
 CertaPro Painters
 City of Bainbridge Island
 Columbia Funding Mortgage
 Costco Wholesale
 Dana's Heating and Cooling
 Davis Studio Architecture & Design

Ecosmith Architecture & Consulting
 Elite Exteriors
 Fairbank Construction Company
 Gutter Solutions NW, Inc.
 H2O At Home
 Hope Roofing
 Horizon Home Inventory
 In Health Imaging
 Indigo Painting
 Integrated Wellness Center PLLC
 Island Details Landscape & Maint.
 J'aime Les Crepes
 Jones-Wilson Design
 Kangen Water Bainbridge
 LeafFilter North of Washington, Inc.
 LeafGuard NW
 LivingWell Pain Center LLC
 Lounsbury Products, LLC
 NW Natural Lighting

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 Rainier-View Construction & Roofing
 Recycled Ranch Relics
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 Shirvan Rug Gallery
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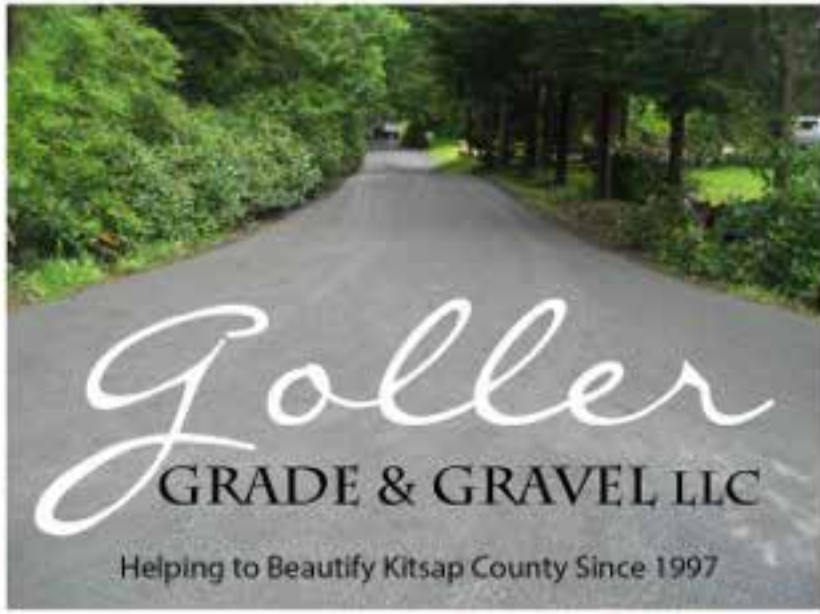
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Kitsap Sun/Islander Bainbridge Island Review

Mission Statement—The Bainbridge Island Chamber of Commerce is a community of people dedicated to enhancing business opportunities and the quality of life on Bainbridge Island making it a great place to live, work and play.

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See deadlines below.

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Article Submissions: We are looking for content about your industry that would be interesting to others. If you would like to contribute an article of 150 to 500 words about important things happening in your field, or share knowledge that would be of benefit to the membership and community, please contact Betsy Leger, betsy@bainbridgechamber.com. Our editorial board will review all submissions. We reserve the right to edit articles and to schedule them according to the needs of the publication.

BAINBRIDGE ISLAND CHAMBER OF COMMERCE

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