



BUSINESS NEWS

"Creating a Strong, Sustainable Local Economy"

March 2014 **Bainbridge Island Chamber of Commerce**

BAINBRIDGE DISTILLERS WINS "BEST VODKA IN THE WORLD" AWARD

Bainbridge Organic Distillers' Bainbridge Legacy Organic Vodka has been named "World's Best Vodka" by the World Vodka Awards. In addition, packaging for Bainbridge Legacy Vodka has been honored with "World's Best Vodka Design."

More than 1000 brands from 25 countries were entered in the competition which held its awards presentation at the luxurious Palm Court in London's Waldorf Hilton.

The World Vodka Awards are part of The World Drinks Awards, which celebrate not only the best tasting spirits from around the globe but also the best packaging designs.

The World Drinks Awards were judged by an independent tasting panel drawn from the best drinks journalists and retailers across the world, with industry representatives made up of master blenders, distillers and brand ambassadors included in the judging of the final round.

For the packaging design category judging, leading brand design creatives and packaging technology experts gathered to examine every entry in great detail.



Award-winning vodka and package design

Bainbridge Organic Distillers is Washington State's first and only USDA Certified Organic distillery producing all of their spirits on-site, without the use of bulk spirits or spirits made and aged for the anonymous bulk spirits market. They strive to make sure every step in the process is sustainably and responsibly managed, and all of their spirits are made without added flavor, color or chill filtration.

Bainbridge Organic Distillers works closely with local family farmers to select grain varieties that express the unique soil and growing conditions found in Washington State.

In addition to the Legacy Organic Vodka, Bainbridge also produces Bainbridge Heritage Organic Doug Fir Gin, and Bainbridge Battle Point Organic Whiskey, winner of Double Gold and Best Of Show at the American Distiller's Festival. The highly anticipated release of its Bainbridge Legacy Organic Vanilla Vodka is scheduled for March of this year.

A full list of all the category and sub-category winners along with pictures and tasting notes can be found on the awards website: www.WorldDrinksAwards.com



Ribbon cutting at the opening of HomeStreet Bank on Hildebrand Lane. L to R: Dennis Floyd – HomeStreet Bank Marketing, Anne Blair – Bainbridge Island Mayor, Mark Mason – President & CEO HomeStreet Bank, Linda Lincoln – VP Branch Manager, Mechelle Bauser – Real Estate Lending.



Bainbridge Public Library accepts 2013 Chamber Membership Award for Non-Profit of the Year.

GET READY FOR THE GRAND OLD FOURTH OF JULY PARADE!

Back Again This Year – The Ellis-Buxton Most Humorous Parade Entry Award. Win \$1,000!

Start brain-storming your float now.
Parade applications will be available in May.

MARCH CHAMBER BREAKFAST

Meet the New Chief of Police

Fri. March 7, 7:30-9AM at Islandwood. Chief Matt Hamner will give an overview of the Bainbridge Island Police Department and answer questions. Hear what he has to say about public safety on the island after 10 months on the job. Public is welcome.

Cost: In Advance - sign up online before midnight, Wed., Mar. 5
Current Members \$18. Future Members \$23. At the Door: Current Members \$23, Future Members \$28.

MARCH AFTER HOURS

Thurs. March 27, 5:30 - 7 PM. Join us for a ribbon-cutting, noshing and networking hosted by **Madrona House** at 8800 Madison Avenue N. Bainbridge. (<http://www.bainbridgesenior-living.com>) Free, no reservations needed. The public is welcome.

BUILDING A SUSTAINABLE ECONOMY LECTURE SERIES

Fri. March 14, 5:30-7 PM, Reception to follow. Lecture featuring Roger Weed. As Director of Washington State's Department of Commerce, Weed has overseen activities from international trade and business recruitment to energy policy to infrastructure investment programs such as the Public Works Board and the Housing Trust Fund. He is currently working for a clean tech startup in Seattle named IEnergy Systems. The event is at the Bainbridge Library. RSVP online.



TUESDAYS AT NOON AT OFFICE XPATS

Writing Successful Small Business and Non-Profit Grants

Open season for small business and non-profit grant submission is March through June of each year. Foundations and funding sources are out there. Learn about the business granting process, find opportunities to apply for, and pinpoint exactly what the granting sources are looking for.

Led by **Linna Callaham** who taught grant writing for five years at Eastern Washington University and Seattle Community Colleges. During those five years, Ms. Callaham also wrote and was awarded 3.5 million dollars in grant monies that she used to develop call center training programs for the unemployed.

Noon - 1:15pm at OfficeXpats Conference Center, 403 Madison Ave N #240, Bainbridge Island, WA 98110.

Info: <http://www.officexpats.com/writing-successful-grants-for-small-business-nonprofits/> Registration Required.

Guest Article

CHOICES YOU DIDN'T KNOW YOU HAD IN HEALTH CARE COSTS

It is important to be aware of the fact that you can become your own health care advocate, and to choose where and from whom you receive medical services. You have choices! You can select your physician, your medical group, your hospital and the provider of any other medical services such as imaging and physical therapy, etc.

As healthcare consumers endure higher deductibles and reduced insurance benefits, it is becoming more important to understand and compare costs before receiving medical treatment. Patients can and should be more proactive about seeking high quality and the best prices for healthcare services. Although hospitals and doctors' offices do not publicize their list prices, which can vary a great deal for the same service, these providers will often share price information with patients directly if requested. So do not be afraid to call, ask to speak to your providers' billing department and find out what your cost for services will be.

If you have a private insurance, your provider has a contractual price list with your insurance carrier. This price list is not the same for all hospitals and doctors. If you have not met your deductible you will be charged according to that price list. The insurance price list and even the Medicare price list can be higher in metropolitan areas and in outlying areas where services are limited and there are fewer providers. Thus you can often receive the same medical service less expensively by doing a little research before you book your appointment. You can shop for the best pricing and quality. The cost savings to patients can be between 30 and 50%! If you are a cash pay patient, you can and should ask for a discount from the list price.

At this point you may be asking yourself how do I compare pricing for healthcare services? All medical services use the same coding system referred to as CPT (Current Procedural Terminology) codes and each CPT code has a relative value attached to it. These codes are the same codes you will see on your medical bill. CPT codes are identifying numbers assigned to every task and service a medical practitioner may provide to a patient including medical, surgical, and diagnostic services.

When you call a provider, be it a hospital or physician, you can assure that you are comparing apples to apples by having the CPT code for the procedure you will need and a general description. For example, if you needed to have an x-ray of your forearm the CPT code would be 73090. So in calling to find out about pricing you could use the CPT code and description to find out your cost at each location you are considering having the x-ray done. Please note that some providers may add an additional charge for a physician's service or a facility fee. So remember to ask if there are additional fees above the cost of the actual procedure.

When looking for a medical provider, I always encourage people to talk to co-workers, family, and friends for recommendations and to consider the cost, quality and reputation of the center and physician. Other good things to find out before you schedule an appointment are how quickly you will be seen; if there is a need for an additional test can it be done the same day, and if someone can explain to you personally your results before you leave the office.

-By Manfred Henne, MD, PhD, MS . "We at InHealth Imaging encourage you to become your own healthcare advocate."

SAVE THE DATE:

August 7 - Chamber Golf Tournament



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THANK YOU TO OUR RENEWING MEMBERS

Members	Years			
Bainbridge Island School District #303	32	Inland Apartments	11	Handy Woman Services
Reliable Storage	31	PNW Island Village LLC	11	Puget Sound Restoration Fund
Bloedel Reserve	21	Amazing Space	10	PHC Construction
Gale Leadership Development, LLC	20	Ed and Maureen Buckley, Buckley and Buckley Real Estate	10	ProAction IT Management LLC
Day Road Animal Hospital	19	Indigo Painting Company	9	U Speak Easy Toastmasters Club
Montessori Country School	18	Pacific Northwest Title and Escrow	9	Pulmonary Respiratory Expert Physicians, PLLC
Winslow Animal Clinic	18	Bainbridge Bakers	8	Thos. Baker LLC
Bainbridge Athletic Club	17	Barn Door Productions	8	Pamela Van Vleet - Coldwell Banker McKenzie
Bainbridge Homes Real Estate	17	Best Western PLUS Bainbridge Is. Suites	8	Chavurat Shir Hayam
Isla Bonita Restaurant	14	Coates Design Architects	8	City of Bainbridge Island
MRJ Constructors LLC	13	O'Connor Architects, PLLC	8	Realogics Sotheby's International Realty
The Property Group	13	Binder Riha Associates	7	Restaurant Marché
Seabold Cottage	12	Aurora Florialis LLC	6	Bainbridge Health Associates, LLP
Davee, Lorraine "Lauren" - Windermere Real Estate/BI	11	Inn at Vineyard Lane	6	Rainier View Construction & Roofing

NEW MEMBERS

Bainbridge Bakers
206-842-1822
pullapart@msn.com
500 Winslow Way W
Bainbridge Island, WA 98110
www.bainbridgebakers.com
Bakery/Cafe

HeArt & Soul Art Studio
206-257-8182
heartandsoulartstherapystudio@hotmail.com
403 Madison Ave NE
Bainbridge Island, WA 98110
www.bainbridgeheartandsoul.com
Education/Art

NEW MEMBER PROFILE

Summit Eye Consultants, PLLC
Jacqueline Wong MD, owner
945 Hildebrand Lane, Suite 235
Bainbridge Island, WA 98110
(206) 201-3669
jwong@summiteye.comcastbiz.net
www.summiteyeconsultants.com
Ophthalmology



Summit Eye Consultants is the private practice of Dr. Jacqueline Wong. A comprehensive ophthalmologist and retinal specialist, Dr. Wong is dedicated to offering full time specialty and general eye care locally to Islanders so they don't have to travel. Specific services include macular degeneration treatment, specialty diabetic eye care, retinal laser and surgery, glaucoma exams, comprehensive eye evaluations for the whole family, as well as contact lens and glasses exams. Although a long time Island resident since 2001, Dr. Wong's previous practice locations have been as far as Bremerton and Bellingham. It's time to come home. Conveniently located in the Doctor's Clinic building, office hours run from 8:00am-5pm, Monday through Friday.

Building Community One Patient at a Time.

MEMBER NEWS

A KITCHEN THAT WORKS RECEIVES AWARD

A Kitchen That Works has been awarded "Best of Houzz for Customer Satisfaction" by Houzz, the leading platform for home remodeling and design, for the second year in a row. A Kitchen That Works LLC is an award winning full-service residential design-build firm specializing in kitchen and bath remodeling.

INHEALTH IMAGING EARNS ACR ACCREDITATION FOR NUCLEAR MEDICINE

InHealth Imaging of been awarded a three-year term of accreditation in nuclear medicine as the result of a recent review by the American College of Radiology (ACR). Nuclear medicine is a branch of medical imaging that uses small amounts of radioactive material to diagnose and treat a variety of diseases, including cancers, and heart disease. The ACR gold seal of accreditation represents the highest level of image quality and patient safety. Nuclear medicine is a very specialized field and very few centers perform these studies or have earned the gold seal designation.

NEW MOTION PHYSICAL THERAPY WELCOMES THERAPISTS

New Motion Physical Therapy is pleased to welcome Emily Durban, DPT. Emily has recently completed a manual therapy fellowship which bolsters her orthopedic credentials.

Monica Schutt, DPT, C-PT also joins New Motion in March. Monica has her Doctorate of Physical Therapy from Slippery Rock University and is a nationally certified Pilates Instructor.

WEST SOUND ACADEMY HOSTS ARTIST RECEPTION

West Sound Academy's Frodel Gallery presents 'Into the Light', a selection of metal print photography by Bainbridge artist

Dinah Satterwhite, on exhibit through the month of March. The show is a collection of abstract images showing light, movement, and intense color, printed onto specially treated sheets of aluminum. The school hosts a gallery reception for Satterwhite on Friday, March 14th from 6:30 to 8 p.m. The public is invited. Info: <http://www.westsoundacademy.org>.

BAINBRIDGE BUSINESS CONNECTION

The BBC meets weekly on **Friday mornings** at **OfficeXpats**, upstairs in the Pavilion, 403 Madison Ave N, Bainbridge. More info: 206-780-2177, info@officeexpats.com
Fri. Agenda: 7:30-8:00 – coffee, visiting, informal networking
8:00-8:30 – Group Discussion (topics announced)
8:30-9:00 – more networking, sharing, visiting

A free event. Info: BBC Blog at www.bainbridgechamber.com. Also, BBC2 meets **first Thursdays of the month at 6 PM.**



DisasterImprov:

Make an Impact Under Pressure

When facing work's rapidly shifting demands, **do you ever feel overwhelmed, discouraged or just plain stuck?**

International disaster expert, National Speaker and Trainer, **Dan Diamond MD**, takes you behind the scenes to show you how to **solve problems under tremendous pressure**. Forged in the trenches of some of the greatest disasters of our time, Dr. Dan's insights **equip business executives, entrepreneurs and employees to excel and discover a competitive advantage when it matters most.**

What you will learn:

- **The PowerGrid™** - It's not surprising to find victims. But it is life changing to encounter those who are not. Discover the mindset that leads to significance.
- **GASP Analysis™** - A 3-D view of your situation that reveals commonly missed opportunities and game-changing solutions.
- **SEE-SORT-SOLVE™** - An effective, cyclical strategy that improves your aim and your outcomes.

Free Bagels and Coffee Provided by Panera Bread

March 11, 7:30—9:00 AM

Morgan Stanley Conference Center:

Cavalon Building, 2011 Northwest Myhre Road , Silverdale

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Suquamish Clearwater Casino • Wells Fargo Bank • Windermere Real Estate

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Mission Statement—The Bainbridge Island Chamber of Commerce is a community of people dedicated to enhancing business opportunities and the quality of life on Bainbridge Island making it a great place to live, work and play.

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Business card-sized ad \$40/month
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See deadlines below.
More info: betsy@bainbridgechamber.com

Article Submissions: Chamber members: We are looking for content about your industry that would be interesting to others. If you would like to contribute an article of 150 to 500 words about important news happening in your field, or share knowledge that would be of benefit to the membership and community, please contact Betsy Leger, betsy@bainbridgechamber.com. Our editorial board will review all submissions. We reserve the right to edit articles and to schedule them according to the needs of the publication.

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